

Investor Fact Sheet 2021



The Property Franchise Group PLC (AIM: TPFPG) is the largest property franchisor in the UK and manages the second largest estate agency network and portfolio of lettings properties in the UK.

At a glance | Nine Brands



The Vision

To achieve an increasing UK market share of lettings, estate agency transactions and property-related financial services, using a proven franchise model with multiple and clearly differentiated property brands.

Significant Scale

438

trading branches (Excl EweMove)

152

EweMove territories

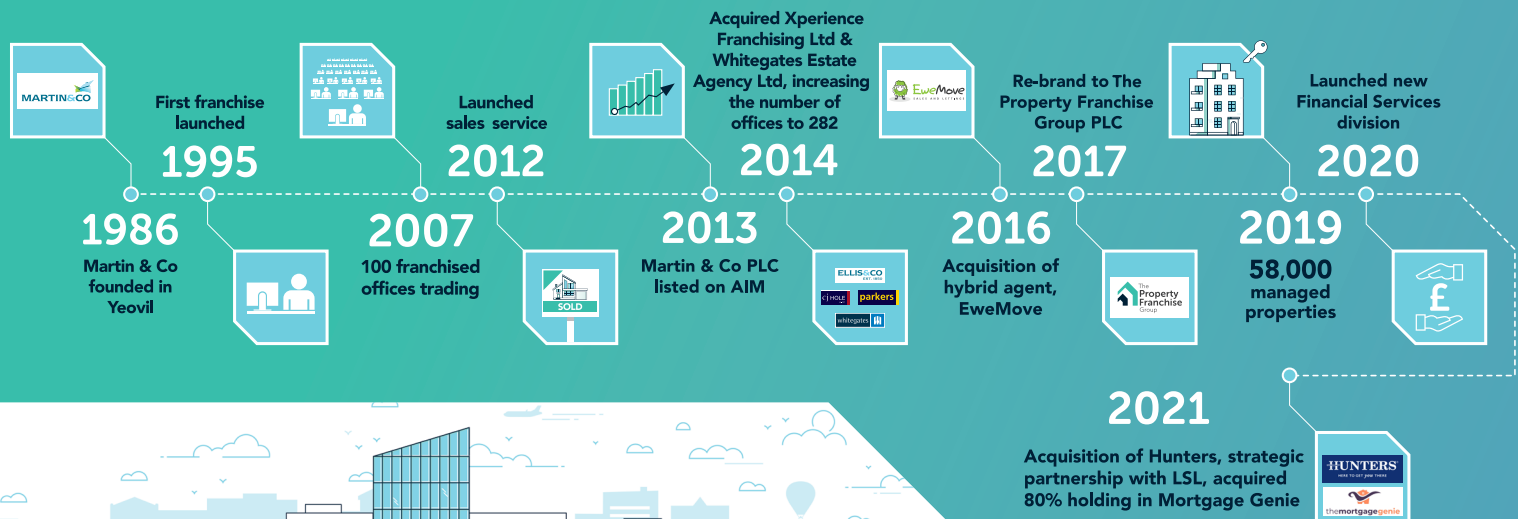
Over 73,000

tenanted managed properties

Over 20,000

properties sold per annum

Timeline of Milestones



Key H121 Financial Highlights

- > Network income up 118% to **£89.4m** (H1 2020: £41.0m)
- > Group revenue up 117% **£11.1m** (H1 2020: £5.1m)
- > Management Service Fees up 73% to **£7.3m** (H1 2020: £4.2m)
- > Adjusted EBITDA up 108% to **£5.2m** (H1 2020: £2.5m)
- > Profit before tax up 57% to **£3.1m** (H1 2020: £2.0m)
- > Interim dividend up 81% **3.8p** per share (H1 2020: 2.1p)

£11.5M

FY20 Revenue

£9.4M

FY20 Managed Service Fees

£4.8M

FY20 Profit Before Tax

8.7P

FY20 Dividend

Key achievements in H121

Acquisition of Hunters
in April 2021



Five-year agreement with
LSL Property



EweMove
recruitment



Acquisition of 80% stake
in The Mortgage Genie
(post-period)



Investment Case

- ✓ Robust business in the face of adversity.
- ✓ A history of acquiring complementary businesses since listing.
- ✓ The UK's largest lettings and estate agency franchise business.
- ✓ Rewarded shareholders with a progressive dividend policy.



Richard Martin
Non-Independent
Non-Executive
Chairman



Gareth Samples
Chief Executive
Officer



David Raggett
Chief Financial
Officer



Glynis Frew
Executive
Director



Phil Crooks
Independent
Non-Executive Director



Paul Latham
Independent
Non-Executive Director



Dean Fielding
Independent
Non-Executive Director

Scan for TPF 2020
Annual Report.



Talk with us

020 3405 0201

propertyfranchise@almapr.co.uk